



Sons In Retirement (SIR)

Presentation by Eddy Shahin, Volunteer Engagement Manger



A hunger-free
community

our vision

Second Harvest of Silicon Valley is one of the largest food banks in the nation. The problem that is central to Second Harvest is HUNGER.

Some people in Silicon Valley don't have enough to eat.

Second Harvest's dream is to see a community where students, families, seniors and individuals have access to healthy food.

To do accomplish that dream, Second Harvest of Silicon Valley provides something our clients can count on: **regular access to nutritious food.**



- Transition: Does that surprise you? That people in Silicon Valley are hungry? That they don't have enough food to eat? This is one of the centers of innovation, wealth and technology. So why is there a hunger problem in Silicon Valley?
- The booming economy has sent the cost of housing soaring, leaving many families and seniors with little left over for food. It's what we call the Silicon Valley hunger paradox — as the economy grows, so does the number of people who need food.
- Even those we depend on to make our community run can't afford to pay for housing and put nutritious food on the table — cooks, cashiers, health care workers and teachers.
- Let's listen to the story of Nhon, one of the senior citizens in our communities talk about his experience of food insecurity.

Hunger
looks like
you and me

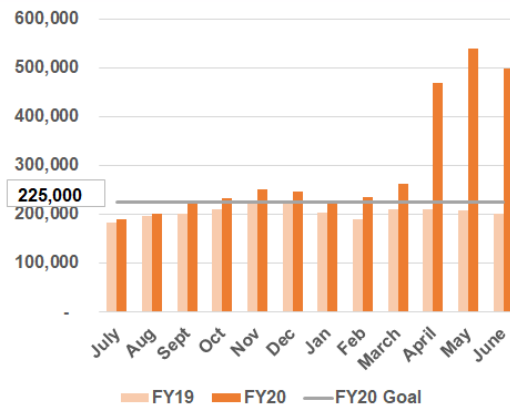


What does hunger look like in Silicon Valley?

- **Parents** skipping meals so their kids can eat
 - **Families** relying on low-cost, low nutrition foods that lead to diet-related diseases
 - **College** students stuck eating one meal a day
 - **Seniors** having to choose between paying for medication or food
 - **Individuals** making tough choices between rent and healthy food
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- Second Harvest feeds an average of 143K kids every month.
 - More than half the people we serve are kids and seniors.
 - But this problem has grown since the pandemic hit the Bay Area.

Monthly Grocery Clients – DOUBLED

Now serving average of over 500K people per month



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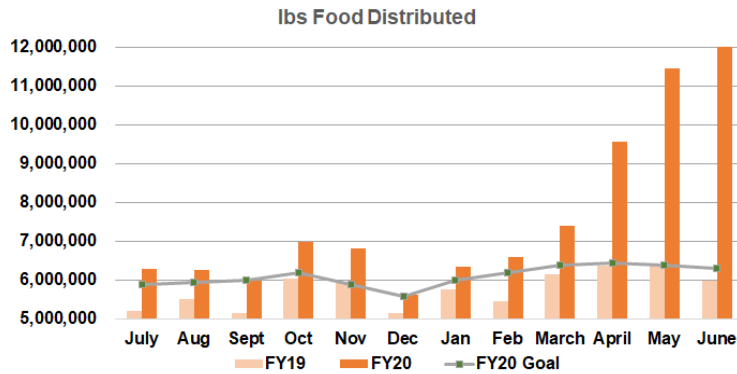


Economic impact of the COVID-19 pandemic on our clients

Even before COVID-19, Second Harvest was responding to a level of food insecurity in Silicon Valley that indicated there was already a crisis, providing groceries to a record number of clients every month (250,000+). We are now providing food to 500,000 clients on average every month, which is twice as many people as we served pre-pandemic.

- Many of the clients we are now serving have indicated that this is the first time they've received help from a food bank.
- Our vulnerable neighbors face a potentially long road toward recovery, which may be hindered by the depletion of savings, unstable housing, job setbacks and loss of transportation.
- The food we distribute provides critical nutrition that helps keep our clients healthy.

Food Distributed – DOUBLED



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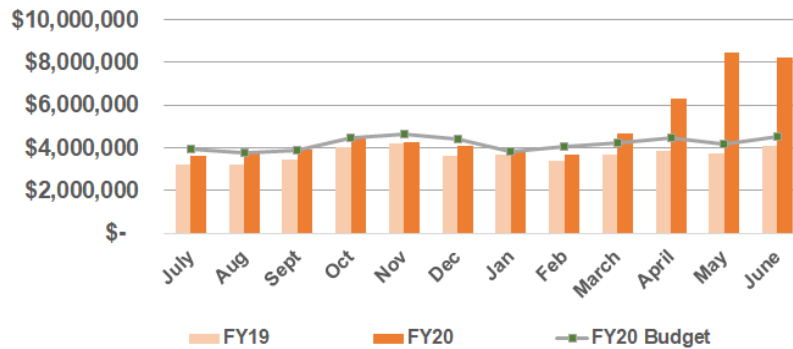


Safely addressing the increased need for food

Second Harvest is distributing 11M lbs. of food on average every month. Even as the economy improves, we expect an increased level of need to last for at least the next 12-18 months, and likely even longer.

Given the concern over the transmission of COVID-19, we have worked diligently to maintain increased output while enforcing strict safety standards at our warehouses and distributions.

Operating Expenses - INCREASED



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We expanded our drive-thru distributions from 3 (pre-pandemic) to 130 so clients can get groceries in a safe, low-touch environment.

- We launched a home delivery program that is serving more than 5,500 households on average every month.
- We leased a new warehouse temporarily to help us store and pack the dramatic increase in food we are now distributing.

Currently, Second Harvest's food purchase budget is 38.5M (double pre-pandemic costs).



To illustrate how the funding, food and volunteers come together to deliver food to over 500K people every month, watch this video and see the expansive operations Second Harvest has scaled to in order to meet the new demand.

Annual Funding Sources

69% Individuals 5% Government
17% Corporations 2% Organizations
7% Foundations



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39.5 million = pandemic annual budget

Revenue comes from (pre-pandemic percentages):

- Individual donors – 69%
- Corporate donors – 17%
- Foundations and organizations – 9%
- Government funding – 5% (before the pandemic); 10% now.
- Other private sources

How to Help

- Volunteer
- Donate
- Outreach

Visit: [Shfb.org/give-help](https://shfb.org/give-help) to act now.



Here's How You Can Help Us Today

Volunteer: help sort and box food at our warehouse. Or distributed food to our community at one of our food distribution sites (there are 130 drive through food distribution sites).

Donate: \$1 provides enough food for 2 meals.

Outreach: do you know someone who might need food? Please let people know about Second Harvest.

Need food?

Call 1-800-984-3663



If you or someone you know needs food, please contact:

1-800-984-3663

We have staff who speak several languages to assist you in accessing food.



Q&A

Again, we're grateful for groups like yours who would invite Second Harvest to share about the work and mission of addressing food insecurity.

I'm going to open it up for questions. If I don't have the answer to your question, I'll find out for you and follow up with a response in the coming days.

<Take Questions>

FAQ:

During the pandemic here are some of the ways we're keeping volunteers and clients safe:

- Face coverings
- Wash hands & having sanitizing stations available
- warehouse locations are cleaned and sanitized daily
- Increasing the frequency of cleaning of high-touch surfaces, including counters, tabletops, doorknobs, bathroom fixtures, toilets, phones, keyboards, etc.
- Social distancing

Thank you.

